Weekly Newsletter



AUGUST 2025 | JAINONCOR.COM | © 9810020766



Signature Global to roll out ₹17,000 crore housing pipeline in FY26 with focus on Gurugram



IKEA India opens first Delhi store at Pacific Mall, spanning 15,000 sq ft

Swedish retailer IKEA India on August 13 announced its first store in Delhi, at Pacific Mall, Tagore Garden.

Spanning 15,000 sq. ft., the outlet offers a selection of over 2,000 products on display, with around 800 available for immediate purchase, bringing the IKEA experience closer to homes in West Delhi and nearby areas.

Delhi-NCR-listed real estate developer Signature Global plans to launch housing projects worth ₹17,000 crore in FY26, adding nearly 10 million sq ft of new inventory, with a major focus on Gurugram, chairman Pradeep Aggarwal told HT.com.

"Of this, we have already launched projects worth ₹4,000 crore, covering over 1.8 million sq ft. The remaining 7.5–8 million sq ft, valued at ₹12,000– ₹13,000 crore, is slated for rollout by the upcoming festive season. These include two major developments of 3.5–4 million sq ft on Dwarka Expressway and about 4 million sq ft along the Southern Peripheral Road (SPR)," Aggarwal said.

The Delhi store's opening follows the brand's online launch in the NCR in March this year. It is part of IKEA India's broader omnichannel strategy, which includes ecommerce, large-format stores, city stores, and Plan and Order Points.

Through these multiple formats and services, IKEA aims to offer a seamless and personalised shopping experience - whether online or in-store, the company said in a statement.





info@jainoncor.com

Tesla opens 8,200 sq ft showroom in Delhi, expands presence in India after Mumbai launch

Tesla, the US-based electric vehicle manufacturer, has launched its second India showroom, an 8,200 sq ft space at Worldmark 3 in Delhi's Aerocity, just weeks after making its debut at Mumbai's Bandra Kurla Complex (BKC). The Aerocity location marks the company's first outlet in the National Capital Region.

Elon Musk's Tesla India Motors and Energy Pvt Ltd, which opened its second experience centre on August 11 in Delhi's Aerocity hospitality district near Indira Gandhi International Airport, has leased the commercial space for nine years at a monthly rent of ₹17.22 lakh, according to documents accessed by CRE Matrix.

Weekly Newsletter



AUGUST 2025 | JAINONCOR.COM | © 9810020766



India's warehousing absorption hits 18.9 mn sq ft in H1 2025; Rentals stable

India's warehousing sector recorded an absorption of 18.9 million sq ft across the top seven cities in the first half of 2025, even as average rentals remained stable between ₹18- ₹31 per sq ft per month.

Pune led the market with the highest rental value at ₹31 per sq ft per month, driven by strong demand from the 3PL, automotive, engineering, and manufacturing sectors. The city saw a 34% increase in rentals on a half-yearly basis and a 13% jump year-on-year, particularly in high-demand submarkets like Khed and Chakan. Limited land availability and rising land costs also contributed to the surge in transaction values.

Delhi NCR, Bengaluru lead housing price surge; 1BHK demand rises amid affordability

India's housing price index (HPI) rose to 132 in March 2025, marking an eight-point year-on-year increase across 13 major cities, driven by sustained demand for residential properties, according to a report by REA India and the Indian School of Business.

Delhi NCR led the surge with a 42-point jump compared to the previous year, fuelled by investor interest in premium corridors, despite affordability pressures. Bengaluru saw a 29-point rise, though recent trends suggest prices may be stabilising. Notably, the city also witnessed a sharp uptick in demand for 1BHK units, indicating a shift in buyer preferences amid rising real estate costs. The index for 3BHK units jumped 12 points in March alone, while 2BHKs, still the most popular among the middle class, remained steady with an index value of 132, it said.



The Housing Price Index (HPI), a joint initiative between REA India's real estate classified platform Housing.com and the Indian School of Business (ISB), tracks price trends across 13 cities. These are Ahmedabad, Bengaluru, Chennai, Faridabad, Gandhinagar, Ghaziabad, Greater Noida, Gurugram, Hyderabad, Kolkata, Mumbai, Noida, and Pune.





The Trump Organization has partnered with leading Indian developers, earning nearly ₹175 cr

US President Donald Trump's family-run business, The Trump Organization, has treated India as its most significant market outside the US over the past decade.

According to a report by The Indian Express, the company has earned at least ₹175 crore through partnerships with top Indian developers across seven projects in Mumbai, Pune, Kolkata, and Gurugram.

Operating on a high-margin, zero-investment model, the firm neither buys land nor funds or constructs projects. Instead, it licenses the Trump brand for luxury real estate developments, collecting branding and development fees upfront, typically earning 3–5% of eventual sales.

This asset-light approach has made India the organization's most profitable international market.

Weekly Newsletter



AUGUST 2025 | JAINONCOR.COM | © 9810020766

Luxury housing sales in Delhi NCR climb 9% in H1 2025 to 5168 units; Gurugram tops

Gurugram topped the chart, accounting for 91% of NCR's luxury sales and helping the region capture 65% of all luxury home transactions across the top seven Indian cities. Southern Peripheral Road and Dwarka Expressway alone contributed 61% of Gurugram's luxury housing sales in the period, the report said.

Factors such as rising disposable income, aspirational lifestyle priorities and homebuyers scouting for homes with better amenities have kept the demand for luxury housing steady in NCR. Despite an annual decline in residential sales volume in the first half of 2025 across all cities, including Delhi NCR, real estate developers are actively launching luxury supply with the best amenities and prime construction quality. The developers remain confident about Delhi NCR's vast market expanse to absorb such products, particularly because of the upcoming festive season and tamed inflationary scenario in the country at large. Prominent real estate developers with a strong foothold in Delhi NCR are finally venturing beyond their home turf to take exposure in markets like Mumbai, Samantak Das, chief economist and head of research and REIS, India, JLL, noted.

DLF aims over ₹10k cr rental income in medium term from commercial assets: Chairman Rajiv Singh

At present, the DLF Group has an annuity portfolio (primarily office complexes and shopping malls) of around 46 million sq ft with an annual rental income of over ₹6,000 crore. Addressing shareholders at DLF's 60th Annual General Meeting (AGM), Singh said the company during 2024-25 fiscal delivered a strong performance, achieving robust growth across both housing development and rental (of commercial properties) businesses.

He said the company's annuity portfolio, encompassing offices, retail and hospitality, continues to exhibit steady growth. The chairman informed that new buildings in 'Downtown Gurugram' and Chennai project are completed. Additionally, three new retail properties are set to open in the near future, further strengthening its portfolio



Disclaimer: The information in this newsletter has been compiled from various public domain sources and is presented as a summary for general informational purposes. Our research team verifies all content, but we do not claim originality of the research or images included.





RBI holds repo rate at 5.5% amid Trump tariff pressures; Home loan demand may rise during festive season

The RBI's decision to maintain the repo rate at 5.5% comes amid rising economic pressures, including US President Donald Trump's announcement of new 25% tariffs and a sharp drop in housing sales across major metros, reflecting growing buyer hesitancy and market uncertainty, say real estate experts.

In this uncertain environment, the central bank's move is seen as a cautious attempt to stabilise sentiment and avoid further market deterioration. While many real estate experts believe a rate cut could have provided a muchneeded boost to the affordable housing segment by lowering borrowing costs, the RBI opted for a status quo, citing tariff-related concerns and broader economic risks.

Despite the hold, experts remain optimistic that retail credit demand, especially for home loans, will gain momentum in the coming months, supported by improving consumer sentiment and the onset of the festive season, the experts said.